OPERATIONAL TURNAROUND & TRANSFORMATION



PTL Group's turnaround project success is based on several key factors, namely our staff's accessibility and diverse expertise in areas such as human resources, finance, logistics, marketing, IT, industrial management and more. For highly specialized projects, PTL Group hires individual professionals to serve as project leaders.

During operational turnaround, we tackle four key areas:

General Management

- Government Relations
- Business Strategy
- Organizational Structure Design
- Sales Force Management
- Customer Relationship
- Procedures Setup & Management

Operations Management

- IT & Management Systems
- Inventory Planning
- Logistics Flow & Management
- Supplier Analysis
- Key Account Management

Financial Management

- Cash Flow Analysis & Monitoring
- Vendor Management
- Cost Reduction
- Pricing Structure & Approach
- Account Receivables & Payables
- Collection
- Tax Optimization

Human Resources Management

- Salary Adaptation / Retention
- Recruiting / Termination
- Coaching / Mentoring Senior Management
- Communication Strategy

PTL Group guides and supervises all work processes until company management feels fully confident to take full control of their business. Once we have restructured and reorganized the distressed entity, the team will be further available to coach, train or mentor, as per our clients' needs.

Contact us today for a free confidential consultation.





